ChangeWorks® System Coaching

Faculty Meeting #1 — March 15, 2017

**Meet our Faculty:**

**Faculty Bios:**

**Designation:**

Certified/Licensed ChangeWorks® Practitioner

**Training Program Includes:**

15 Hours Recorded Webinars

9 Hours LIVE Practice Sessions

LIFELONG, UNLIMITED Individual ChangeGrids®

**The Webinars:**

Outline —

Course Overview

The ChangeWorks System Coaching Process

The Oracle of the Self

Internal Dialogue Visualized

The Nature of Change

The Path of Self-Discovery

Reaching Clarity (Activity Lists)

Four Dimensional Thinking

Five Levels of Productive Tension

Sixteen Energies

Levels of Engagement

Developing Action Plans

Self-Coaching

PowerPoint —

Course Materials —

Quick Reference Guides

PowerPoint Note Pages

Forms Set

Faculty Involvement — None

**The Practice Sessions:**

Outline —

Walking the Path

Activity Extract & Polish

Assessing Four Dimensional Thinking

Reading a ChangeGrid®

Developing Action Plans

Scheduling System —

Faculty Involvement —

Provide Coverage for Practice Sessions

Buddy Up at the beginning.

**System Access:**

Accounts and Notification —

**ICF Approval:**

From the ICF Website —

Faculty Involvement —

**Awarding CCEUs:**

Students must complete all webinars:

Students must complete a simple assignment following each webinar.

**Target Market:**

Coaches working with Individual Clients

**Marketing Suggestions:**

Faculty Involvement:

**The Business of Change Webinar:**

**Scheduled for March 24 at 12Noon Pacific / 3PM Eastern**

Outline

PowerPoint

Live Presentation

Post on Website

**Pricing:**

Training Fee: $3,500 Standard Payment Plan / $3,000 Paid in Full

Standard Payment Plans: $500 Down / $500 per month for 6 months.

(Credit Awarded ONLY after payment is complete)

**Enrollment Procedure:**

Students enroll online:

There are no time restrictions on completing the program.

There are no refunds once the student begins the program.

Faculty Involvement:

**Compensation:**

Linda is setting up links for each faculty member.

1 Enrollment in a month: 50% ($1,750 / $1,500)

2 Enrollments in a month: 55% ($3,850 / $3,300)

3 Enrollments in a month: 60% ($6,300 / $5,400)

4 Enrollments in a month: 65% ($9,100 / $7,800)

5 Enrollments in a month: 70% ($12,250 / $10,500)

Each additional: 70% ($2,450 / $2,100)

Commissions are paid as payments clear.