ChangeWorks® System Coaching

Faculty Meeting #1 — March 15, 2017

**Meet our Faculty:**

**Faculty Bios:**

**Designation:**

 Certified/Licensed ChangeWorks® Practitioner

**Training Program Includes:**

 15 Hours Recorded Webinars

 9 Hours LIVE Practice Sessions

 LIFELONG, UNLIMITED Individual ChangeGrids®

**The Webinars:**

Outline —

 Course Overview

 The ChangeWorks System Coaching Process

 The Oracle of the Self

 Internal Dialogue Visualized

 The Nature of Change

 The Path of Self-Discovery

 Reaching Clarity (Activity Lists)

 Four Dimensional Thinking

 Five Levels of Productive Tension

 Sixteen Energies

 Levels of Engagement

 Developing Action Plans

 Self-Coaching

 PowerPoint —

 Course Materials —

 Quick Reference Guides

 PowerPoint Note Pages

 Forms Set

 Faculty Involvement — None

**The Practice Sessions:**

 Outline —

 Walking the Path

 Activity Extract & Polish

 Assessing Four Dimensional Thinking

 Reading a ChangeGrid®

 Developing Action Plans

 Scheduling System —

 Faculty Involvement —

 Provide Coverage for Practice Sessions

 Buddy Up at the beginning.

**System Access:**

 Accounts and Notification —

**ICF Approval:**

 From the ICF Website —

 Faculty Involvement —

**Awarding CCEUs:**

 Students must complete all webinars:

 Students must complete a simple assignment following each webinar.

**Target Market:**

 Coaches working with Individual Clients

**Marketing Suggestions:**

 Faculty Involvement:

**The Business of Change Webinar:**

 **Scheduled for March 24 at 12Noon Pacific / 3PM Eastern**

 Outline

 PowerPoint

 Live Presentation

 Post on Website

**Pricing:**

 Training Fee: $3,500 Standard Payment Plan / $3,000 Paid in Full

 Standard Payment Plans: $500 Down / $500 per month for 6 months.

 (Credit Awarded ONLY after payment is complete)

**Enrollment Procedure:**

 Students enroll online:

 There are no time restrictions on completing the program.

 There are no refunds once the student begins the program.

 Faculty Involvement:

**Compensation:**

 Linda is setting up links for each faculty member.

 1 Enrollment in a month: 50% ($1,750 / $1,500)

 2 Enrollments in a month: 55% ($3,850 / $3,300)

 3 Enrollments in a month: 60% ($6,300 / $5,400)

 4 Enrollments in a month: 65% ($9,100 / $7,800)

 5 Enrollments in a month: 70% ($12,250 / $10,500)

 Each additional: 70% ($2,450 / $2,100)

 Commissions are paid as payments clear.